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FOR IMMEDIATE RELEASE

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SMI Hotel Group Announces Opening of Delta Hotels by Marriott Richmond Downtown

Richmond, VA—July 27, 2017—**SMI Hotel Group**, a Richmond-based hotel management company, announced today the official opening of the 298-room Delta Hotels by Marriott Richmond Downtown, located in Richmond, VA. This is Delta's first branded hotel in the Richmond region and signals the continued global expansion of the brand since its endorsement into the Marriott signature portfolio. Delta Hotels by Marriott Richmond Downtown is owned by Sandhu Corporation of Virginia and managed by SMI Hotel Group.

Baskervill was employed by ownership to provide architecture and design services for the project, which features a design theme that references the nearby James River. Ashland based ML Bell served as general contractor for the public space, while Free State Construction of Frederick, MD handled the guestroom portion of the renovation.

The renovation added about 2,000 square feet of meeting space to the hotel, for a total of 14,000 flexible square feet of spacious, stylish space with technology upgrades to keep guests comfortable and engaged. A new restaurant, Quench Food + Spirits, offers locally infused American foods, local craft beer, and specialty cocktails. Rapids Fresh Fare features freshly brewed espresso beverages, premium baked goods and serves on the go breakfast options. Other hotel amenities include filtered water stations throughout the hotel (a Delta Hotels hallmark), an indoor pool, whirlpool and fitness center with state-of-the-art cardio equipment and free weights. Guests always enjoy complimentary high-speed Wi-Fi throughout the entire hotel.

The Delta Hotels brand encompasses a rich Canadian history and is a great complement to the Marriott International portfolio. Its recent expansion into North America in Orlando signals Marriott's plans to grow Delta's hospitality globally to major gateway cities including New York, Shanghai and London. The development pipeline will soon bring the brand offerings to 80 hotels across the globe. The Delta Hotels Richmond Downtown is the 7th property to open in the US, complementing over 30 hotels open in Canada.

"The Delta Hotels by Marriott Richmond Downtown marks the beginning of a period of exciting growth for the award-winning Delta brand," said Gregory Durrer, Global Brand Leader Delta Hotels. "Delta's design and service enables guests to have a seamless travel experience that allows them to focus on what's important. It is simple made perfect."



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Robert Reed, Vice President—SMI Hotel Group, commented, “We are so proud of our team and the team at Marriott that made this hotel come to life. We look forward to showing our guests the Simple Made Perfect brand of service which is at the heart of Delta Hotels.” “The Delta Hotels by Marriott Richmond Downtown offers the best of what guests need, from state-of-the-art technology to intuitive design, meeting the needs of today’s modern business and leisure travelers,” added Scott Jones, General Manager.

About Marriott International

Marriott International, Inc. (NASDAQ: MAR) is based in Bethesda, Maryland, USA, and encompasses a portfolio of more than 6,100 properties in 30 leading hotel brands spanning 124 countries and territories. Marriott operates and franchises hotels and licenses vacation ownership resorts all around the world. The company also operates award-winning loyalty programs: Marriott Rewards®, which includes The Ritz-Carlton Rewards®, and Starwood Preferred Guest®. For more information, please visit our website at www.marriott.com, and for the latest company news, visit www.marriottnewscenter.com. In addition, connect with us on Facebook and @MarriottIntl on Twitter and Instagram.

About Delta Hotels and Resorts

One of North America’s leading four-star brands, Delta Hotels, with more than 40 locations in gateway cities across the US and Canada, was acquired by Marriott International in 2015. Delta’s distinct style of simple made perfect provides guests with exactly what they need for a seamless travel experience. The brand’s invitingly familiar rooms, free Wi-Fi and convenient dining options, offer travelers a comfortable and stylish place to stay. Delta Hotels and Resorts is proud to participate in the industry’s award-winning loyalty program, Marriott Rewards® which includes The Ritz-Carlton Rewards®. Members can now link accounts with Starwood Preferred Guest® at members.marriott.com for instant elite status matching and unlimited points transfer. For more information or reservations visit www.marriott.com. Stay connected to Delta Hotels on Facebook, @DeltaHotelsLtd on Twitter and @deltahotels on Instagram.

About SMI Hotel Group

Founded in 1997, Richmond, VA based SMI Hotel Group is an owner and operator of award-winning upscale, full-service hotels in Virginia and Texas. Privately owned, the company strives to deliver memorable hospitality experiences that exceed the expectations of every guest that stays, meets or dines in their properties. More information can be found at smi-hotelgroup.com, and get connected on Facebook or follow on twitter @smihotelgoup.

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